

Colorado Springs NARPM Hold 6th Annual Landlord Symposium

The Colorado Springs Chapter of the National Association of Residential Property Managers held its 6th Annual Landlord Symposium at the Crown Plaza on March 28, 2013. Ray Scarabosio past national president of NARPM and principle broker of Jackson Group Property Management in San Francisco spoke on the topics of profitability in property management, held a interactive session called Any Day – Every Day, presented a list of property management Do's and Don'ts and then presented a final session on technology and property management. Ray's presentation was insightful and full of energy and laughter. Following Ray's presentation

Mark Tschetter from Tschetter Hamrick Sulzer a Denver based law firm with local representation delivered a very informative session on Amendment 64 and Property Management, then opened up the floor to questions. The questions could have gone on for a very long time luckily for Mark his time allotment cut the questions short. Denny Snowdon another past national president of NARPM and owner of Select Property Enterprises Inc of Colorado Springs, then finished off the days presentations with "Keep Your Head Up" a



presentation on dealing with the negative challenges all property managers face. Over 100 people attended the event and earned 7 hours of Colorado Real Estate Continuing Education Credit. In addition to the attendees 21 vendors presented their services at the event. The 7th Annual Landlord Symposium will be held in March of 2014.

The Colorado Springs monthly chapter meeting is held the third Tuesday of each month at the Clarion at Bijou and I-25. For more information contact current Colorado Springs Chapter president Alex Yoder of Dor-man Real Estate at 719-213-9100 x104.

Nearly 30 ERA Shields Real Estate professionals complete advanced training program

Nearly 30 leading local sales associates with ERA Shields Real Estate recently completed the ERA® Top Gun Academy, an advanced home buying and selling training program offered by ERA Franchise Systems LLC.

The ERA Top Gun Academy is designed to increase productivity by focusing on several skill areas essential to success in the industry. Each session builds on the individual's understanding of his or her customer and offers techniques for identifying and providing tailored, personalized customer service.

"Top Gun training is designed to help real estate professionals to continually enhance the level of customer service they offer," said Cathrine Sullivan, Vice President of Operations and Finance with ERA Shields. "Our agents pursuit of this training is a reflection of their professionalism and commitment to offering their clients outstanding real estate guidance."

Congratulations to the following agents for completing the ERA® Top Gun Academy:

Gayle Caldwell	Diane Hamilton	Dave Robbins
Barry Cavanaugh	Cindy Hand	Mark Rudolph
Lynn Clancy	Donna Hatch	Tyra Sandoval
Elizabeth Cobb	Doug Henderson	Eric Scott
Tammy Cockrell	Crystal Humphrey	Dorrie Stewart
Dana Del Valle	Virginia Johnson	Bianca Taylor
Holly Duckworth	Colleen Meier	Karol Vander Ploeg
Rick Flaks	Pete Olson	Shannon Wilder
Toni Hall Gardner	Alan Rest	Su Young

Shea earns Certified Aging-in-Place Specialist designation

Charlie Shea of C. R. Shea Homes, Inc. has completed the Certified Aging-in-Place Specialist educational course and earned the right for the CAPS designation. The CAPS course identifies building procedures and Universal Design needed to accommodate the fastest growing segment for future building needs of the Baby Boomers. Greater than 25% of the US population is 50+ years old and the majority of these people are active and living longer than ever before.



Shea

Charlie Shea has been in the new home building industry his entire working life and constructing beautiful homes in Colorado Springs since 1985. Charlie has been an active member of the CS Housing & Building Association for over 20 years and served several times on the Board and many other committees. Charlie and his wife Nancy both hold the CGP designation as well. Certified Green Professionals incorporate green building principles into their homes while maintaining a competitive edge in the market. Builders who hold the CGP, CAPS and other designations must agree to meet ongoing continuing education requirements enforced by the National Association of Home Builders.

Griffis/Blessing's Multifamily Volunteer Day

Griffis/Blessing's Multifamily Property Services group celebrated National Volunteer Month by participating in the company's first ever "Multifamily Volunteer Day" this past Friday, April 12. Staff members from various sites spent their day working with non-profit organizations in lieu of their normal daily activities. Members of the Multifamily group donated their time and energy to one of four local organizations.

For Care and Share Food Bank for Southern Colorado (www.careandshare.org), Griffis/Blessing apartment communities and employees held a food drive prior to the Volunteer Day event, allowing volunteers to provide nearly 200 pounds of food and a monetary donation in addition to helping sort and unpack food donations on the day of the event.

For Salvation Army Pikes Peak (salvationarmypikespeak.wordpress.com), volunteers spent their day at RJ Montgomery New Hope Center homeless shelter, working to help improve the child care center by building a new ramp into the playground area with supplies donated by Reconstruction Experts, Inc., helping with sanitizing toys and performing general maintenance work around the center.

For the Women's Resource Agency (www.wrainc.org), volunteers sorted donations, swapped spring and



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